

July 30, 2008

Dear KYVL Vendor Partner,

SOLINET, acting on behalf of Kentucky Virtual Library, has been asked to negotiate an extension thru August 31st for certain KYVL databases identified as subject to cancellation due to the State of Kentucky budget crisis.

In order to bridge the gap between the anniversary date of your database subscription(s) and the possible renewal of service for FY 08-09, SOLINET is managing a "pledge drive" for KYVL member institutions. The KYVL member institutions will be asked to individually support the databases identified for cancellation by pledging to contribute a specific amount per database for the FY 08-09 subscription term.

In order to assist us with this effort, we are asking you to provide us with the following information:

- 1. Gratis Access and Subscription Extension:*
SOLINET is requesting that you extend the current subscription period thru August 31, 2008 with no penalty or additional pro-rata licensing fee. If you agree, please confirm in writing stating your standard cancellation policy and your agreement to waive the cancellation policy for the period noted above.
- 2. List Price for Individual Institution Subscription:*
To assist the KYVL member institutions in calculating the optimum amount to pledge toward the renewal of your database, please provide us with the approximate list price per FTE for academic libraries, list price per population served for public libraries, and other pricing models if applicable for K-12 schools, special libraries, etc. Identifying the list price per type of institution will also help to reinforce the value of the KYVL consortial pricing.
- 3. Ad hoc Multi-Type Group Pricing for a Kentucky Custom Group:*
Also, please keep in mind the possibility of SOLINET forming an ad hoc multi-type group of libraries to license your database if our pledge drive is not successful. In this case, SOLINET would

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provide you with a list of potential participating institutions and ask that you provide us with a custom quote for the group. Terms and conditions for the ad hoc multi-type group would be negotiated at the time of offer and may differ from your existing standard contract with KYVL. Terms outlined in the Master Agreement with the State of Kentucky will remain in force.

SOLINET is acting as fiscal agent for KYVL and is responsible for all individual institution invoicing and collections.

SOLINET, as a not-for-profit membership organization, is pleased to have the opportunity to assist KYVL in their efforts to manage a very severe fiscal crisis. We hope that you will support the Kentucky Virtual Library and SOLINET in our efforts to provide all citizens of Kentucky with access to the electronic resources currently licensed via KYVL.

Sincerely,

Randy Bell
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